

Popcorn & Nuts Sales Plan

Unit: _____ District: _____

Number of Registered Scouts, as of 6/30/2019: _____

Total amount of Popcorn and Nuts sold last year (2018): \$ _____

Step 1 Based on our activity plans, our unit needs \$ _____ to operate this year.
We will use the funds to _____

Step 2 We've reviewed the available commission options, and we anticipate
Our commission being _____%. We are using the _____ cash or _____ prize option.

Step 3 Based on our anticipated commission, we'll need to sell a grand total of \$ _____
in popcorn and nuts products to fund our program. This is our goal.

Step 4 Besides the standard "Take Order" method, we will achieve our goal through these steps:

_____ We have several Show & Sells scheduled. How many? _____ List locations:

S&S #1 _____

S&S #2 _____

S&S #3 _____

S&S #4 _____

S&S #5 _____

S&S #6 _____

S&S #7 _____

_____ We are trying Neighborhood Show & Deliver. List dates and neighborhoods:

1 _____

2 _____

_____ We will be encouraging Scouts to use Online Sales as another method to sell.

Step 5 We will encourage our unit to meet our goal with an exciting kickoff!

Date: _____ Location: _____

How we're distributing order forms: _____

Opening: _____

Activity: _____

Challenge: _____