Popcorn & Nuts Sales Plan

Unit: ___________________________    District: ___________________________

Number of Registered Scouts, as of 6/30/2019: _____________
Total amount of Popcorn and Nuts sold last year (2018): $ _____________

**Step 1** Based on our activity plans, our unit needs $__________ to operate this year.
We will use the funds to ___________________________________________

**Step 2** We’ve reviewed the available commission options, and we anticipate
Our commission being _____%. We are using the ____cash or ____ prize option.

**Step 3** Based on our anticipated commission, we’ll need to sell a grand total of $___________
in popcorn and nuts products to fund our program. This is our goal.

**Step 4** Besides the standard “Take Order” method, we will achieve our goal through these steps:

___ We have several Show & Sells scheduled. How many? _______ List locations:
   S&S #1___________________________
   S&S #2___________________________
   S&S #3___________________________
   S&S #4___________________________
   S&S #5___________________________
   S&S #6___________________________
   S&S #7___________________________

___ We are trying Neighborhood Show & Deliver. List dates and neighborhoods:
   1___________________________
   2___________________________

___ We will be encouraging Scouts to use Online Sales as another method to sell.

**Step 5** We will encourage our unit to meet our goal with an exciting kickoff!
Date: ___________ Location: ________________________________________________
How we’re distributing order forms: __________________________________________
Opening: ________________________________________________
Activity: ________________________________________________
Challenge: ________________________________________________