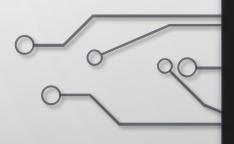
2020 POPCORN AND NUTS SALE



BATTLEFIELD TRAINING AT FREEDOM VALLEY CHURCH

WELCOME TO THE SALE!

- COVID-19 Considerations
- Keys to a Successful Sale
- New Sales Types
- Placing Your Unit Order
- Mobile App
- PayAnywhere and Credit Card Readers
- We are here to help!

COVID-19 CONSIDERATIONS

- Dedicated to the safety of our Leaders, Scouts, families, and customers
- Products are safe!
- Will likely be challenges to some Show and Sell locations
- New Selling Methods to address COVID-19 Concerns
- Changes to Show and Sell Order Quantities and Return Policy
- Safety Procedures for Show and Sell and in-person sales

COVID-19 CONSIDERATIONS

- Show and Sell Locations
 - Reach out to locations early, you may need to follow up later as well
 - It is likely that some locations will not allow Scouts to sell
 - Many local community events have been canceled
 - Think outside the box
 - Is there somewhere in your community where every group has a chicken barbeque?
 - Are there places that are highly visible to traffic and community members?
 - Can you do a Show and Sell at your chartered organization?
 - Can you do a Show and Sell before or after a local church service?
 - Be creative!

SALE METHODS

- New Sale Methods
 - Consignment Show and Sell Option
 - Scout Delivery Take Order Option
- Encourage Online Sales
 - Popcorn Online Sales System
 - Nuts Online Sales System



CHANGES TO SHOW AND SELL



- Due to COVID-19
 - You can initially order 40% of your entire order last year
 - You can only return 25% of the products that you initially order for Show and Sell
 - Units that typically do not have a strong Show and Sell or typically sell a smaller amount of product should consider the Consignment Show and Sell Option

COVID-19 SAFETY CONSIDERATIONS

- Anyone that has been exposed or suspects they have been exposed to COVID-19 should not participate until they have confirmed they are not infected with COVID-19
- Take everyone's temperature before they arrive at the Show and Sell or have families take temperatures before they arrive
- Everyone needs to wear a face covering and ideally gloves
- No more than 3 kids and 2 adults should be at any single selling location
- Always wash your hands minimum of 20 seconds

COVID-19 SAFETY CONSIDERATIONS

- Use hand sanitizer regularly, especially after customer transactions
- Clean surfaces frequently with a disinfectant wipe or hand sanitizer
- Assign one individual t handle all money transactions and one to handle all product
- Use signs to help inform customers you're fundraising and provide directions for safe interactions between Scouts and customers
- Do not shake hands with customers and maintain social distance to them

COVID-19 SAFETY CONSIDERATIONS

- Do not have open food or drinks in the area. Do not share drinks, cups, or utensils. Do not provide customer samples.
- If you have to sneeze or cough do it away from the booth and other people. Remember to sneeze or cough into your elbow.
- When possible, avoid engaging with anyone exhibiting symptoms.

KEYS TO A SUCCESSFUL SALE



- Set Your Sales Goals
- Conduct a Fun and Exciting Kick-off
- Communicate with your Scout Families
- Use Unit Incentives
- Participate in All Methods of Selling

CONSIGNMENT SHOW AND SELL OPTION

- Designed especially to help smaller units or units that hold only a couple of Show and Sells
- Instead of placing a Show and Sell Order, place a Consignment request
- Order a \$1250, \$2500, or \$5000 sale package
- Product mix will be of our best-selling items
- Select the date you will pick up the order
- Product is out for 2 weeks and then must be returned

CONSIGNMENT SHOW AND SELL

- No limit to the number of Consignment requests
- Products can be picked up and returned at either the York Service Center or Camp Tuckahoe
- Can return 100% of products unsold
- Payment is due at the end of the sale, not the end of the Consignment weekend
- Some products may not be available towards the end of the sale

SHOW AND SELL ORDER VS CONSIGNMENT

- Units can still place a traditional Show and Sell Order
- Show and Sell Orders must be picked up August 14 and units must do returns October 14-17
- Show and Sell Orders are limited to 40% total last year's sale in initial order
- Show and Sell Orders can only return 25% of their order
- If you place a Show and Sell Order and run out of product, you can reorder product from our consignment supply. It won't count against your 25%. You also won't have to return it until October returns.

SCOUT DELIVER TAKE ORDER

- It is kind of like Online Ordering with no shipping cost and the full product line up
- Scouts can invite friends and family to order popcorn and nuts online at shopnbof.com
- Orders will be taken through the sale to be delivered with your Take Order
- Customers will be able to select unit and Scout
- We will communicate sales to unit kernels
- Orders should be placed with the Unit's Take Order

SCOUT DELIVER TAKE ORDER

- Scouts will receive the orders with their Take Order and then will deliver to the customer
- Orders will be processed through the New Birth of Freedom Council and the New Birth of Freedom Council WILL NOT pass along the credit card fees to the unit
- All sales will be added as a credit to the unit's final invoice
- All sales count towards a Scout's total sale and prizes
- All sales count towards a Unit's total sale
- Orders outside the immediate community should be asked to order through either the popcorn or nuts online ordering system

ONLINE ORDERS

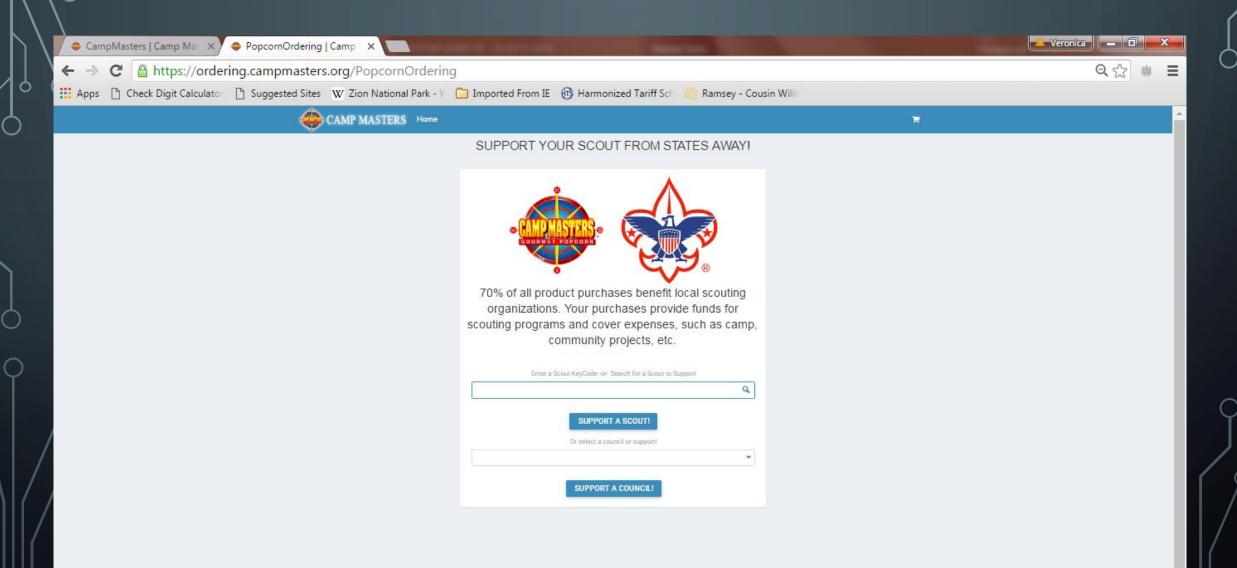
- Not necessarily new but will be more important with this year's sale
- Online orders count towards unit and Scout totals
- Orders ship anywhere in the country so is a great opportunity to sell to friends and family far away

ONLINE POPCORN

- <u>www.popcornordering.com</u>
- Consumer will be emailed order confirmation
- Order is shipped directly to consumer
- Payment is made to the ordering system; Scout does not have to deliver product or take payments
- Scout receives credit for the sale
- "Free" Shipping Cost of shipping is built into the product

<u>//////POPCORNORDERING.COM</u> - SCOUTS SELL ONLINE

ORDERS SHIPPED DIRECTLY TO THE CUSTOMER —Below is what Consumers will see:



Scout "look up" from a laptop or tablet.

CAMP MASTERS Home

SUPPORT YOUR SCOUT FROM STATES AWAY!



70% of all product purchases benefit local scouting organizations. Your purchases provide funds for scouting programs and cover expenses, such as camp, community projects, etc.

Enter a Scout KeyCode -or- Search for a Scout to Support

Q



Scout "look up" from Mobile device







70% of all product purchases benefit local scouting organizations. Your purchases provide funds for scouting programs and cover expenses, such as camp, community projects, etc.

Enter a Scout KeyCode -or- Search for a Scout to Support

aaron s 676

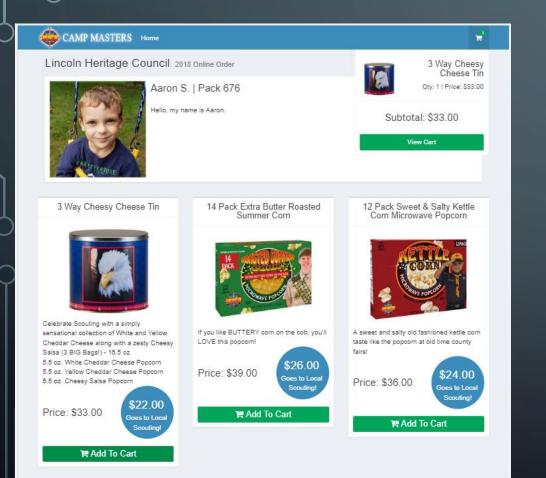


ncoln Heritage Council / Pack 676 cout Key Code: DCTF

Copyright © 2018 Camp Masters

www.popcornordering.com

WHEN THE CONSUMER ENTERS THE KEYCODE OR "FINDS" THEIR SCOUT, THEY WILL SEE SCOUT INFORMATION & THE PRODUCTS TO ADD TO CART



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CONSUMER VIEW IF USING A MOBILE DEVICE

CAMP MASTERS

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Lincoln Heritage Council 2018 Online Order



Pack 676 Hello, my name

is Aaron.

Aaron S. |

3 Way Cheesy Cheese Tin



Celebrate Scouting with a simply sensational collection of White and Yellow Cheddar Cheese along with a zesty Cheesy Salsa (3 BIG Bags!) - 16.5 oz 5.5 oz. White Cheddar Cheese Popcorn 5.5 oz. Yellow Cheddar Cheese Popcorn 5.5 oz. Cheesy Salsa Popcorn

Price: \$33.00

\$22.00 Goes to Local Scouting!

😭 Add To Cart

OUR ONLINE PRODUCTS

- Small Caramel Popcorn Two Pack \$40
- Supreme Caramel with Almonds, Pecans & Cashews \$35
- Chocolate Drizzled Caramel \$35
- Sea Salt Popcorn \$30
- White Cheddar Popcorn \$30
- Movie Theater Extra Butter and Chocolate Drizzled Caramel \$75
- Small Caramel and White Cheddar \$40
- Small Caramel and Supreme Caramel \$50
- Movie Theater Extra Butter and \$30 Military Donation \$75



OUR ONLINE PRODUCTS CONTINUED

- \$50 Military Donation and Sea Salt Popcorn \$65
- \$25 Military Donation and Caramel Popcorn \$45
- \$25 Food Bank Donation
- \$50 Food Bank Donation
- \$25 Military Donation
- \$30 Military Donation
- \$100 Military Donation



ONLINE SALES – SCOUT ACCESS

• Scouts can create a custom profile for use electronically or on social media

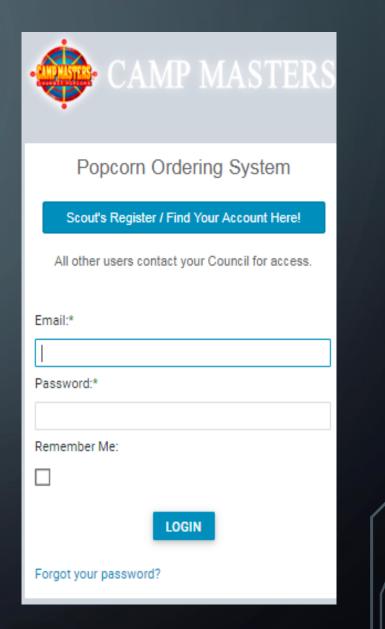
- Profiles can include photos, goals, progress reports
- Scouts can track the progress of their sale and see who has purchased
- In order for a Scout to sell online, they must either:
 - Have the Popcorn Kernel email them their Single-Sign On Link
 - Or Self Register
- By virtue of setting up an account, a Scout CAN also enter Take Orders for customers. Please make sure that Scouts understand the difference and communicate how those Take Orders will be placed

SCOUTS: SELF-REGISTER OR "FIND" YOUR SCOUT ACCOUNT

EXISTING SCOUTS ACCESS DIRECTLY TO THE CM ORDERING SITE WITH THE "EMAILED SINGLE SIGN-ON" LINK FROM YOUR UNIT LEADER. IF YOU DO NOT RECEIVE AN EMAIL, ACCESS VIA <u>WWW.CAMPMASTERS.ORG</u> OR <u>WWW.ORDERINGCAMPMASTERS.ORG</u> FOR THIS SIGN ON PAGE CLICK THE BLUE LINK - NEW SCOUTS TO SELF-REGISTER;

CURRENT SCOUTS CAN "FIND" THEIR ACCOUNT BY CLICKING THIS LINK.

If you forgot your password or your link no longer works, click on "Forgot your password?" you will need to enter your email address and hit send, the system will send a link to your email address to set up a password.



Fill in all required fields to Self Register or to Find your Scout Account. Click "Continue" when finished.

		Parent/Guardian Email:
	Scout Registration	1219veronicas@gmail.com
$\backslash $	This registration form is for <u>scouts only</u> .	*Valid email required to complete registration.
ð	All other users, please contact your council.	Password:
	Registering as:*	
	Scout O Parent/Guardian	*Password must be at least 8 characters long. *Password must have at least one uppercase character. *Password must have at least one number character. *Password must have at least one symbol character.
	Are you 13 or older?:*	Confirm Password:
	No O Yes	
	Scout First Name:	
	Andrew	$Q_{\rm sp_c}$
	Scout Last Name:	-uspa
	Battista	C Show another code
	Parent/Guardian First Name:	Type the code shown:
	Veronica	91skx
	Parent/Guardian Last Name:	
\bigcirc	Battista	I've read and agree to the <u>Privacy Policy</u> :*
γ	Parent/Guardian Phone:	
$^{\prime}$ O	(812) 347-2441	CONTINUE
	Parent/Guardian Email:	
$\langle \cap \rangle$	1219veronicas@gmail.com	
Ϋ́Υ	*Valid email required to complete registration.	

default to parent's email. You can also set up multiple Scouts under same email within your Family.

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In the field "Let's find your unit", enter your Unit Number & type. Example: "Pack 4071" System will display options. (If your Unit does not display, you can enter a zip code or Unit Leader Name.)

CAMP MASTE	
Let's find your unit!	
Search for your unit.	٩
Register	

If you get the message below you are already registered in the system. You can go ahead and sign in OR click Register to make sure you are in the correct Unit or to MOVE Scout to a NEW/Different Unit. You will then search for the new Unit by typing in the new Unit number in "Lets find your Unit"



Looks like you're already registered. You can go ahead and sign in, or register again to make sure you're in the right unit.



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rg/CampMasters/Registration/FindUnit/3d0f484e-af36-e911-a811-000d3a612dc8

👿 Zion National Park - V 📋 Imported From IE 🔞 Harmonized Tariff Sch 🛛 🎨 Ramsey - Cousin Willi

Click on the CORRECT Unit to select your Unit.



Let's find your unit!

4071	٩	
Pack 4071 / Greenville, MS Contact: Michael Mansour, MD Chickasaw Council / Washington		*
Troop 4071 / Greenville, MS Contact: Michael Mansour, MD Chickasaw Council / Washington		
Pack 4071 / Milltown, IN Contact: Amy Bauer Lincoln Heritage Council / Lewis & Clark		
Troop 4071 / Depauw, IN Contact: Linda Foster Lincoln Heritage Council / Lewis & Clark		
Troop 4071 / Corydon, IN Contact: Lincoln Heritage Council / Non Active Units (Dr	op)	+

Q

Click "Register". You will receive an email from <u>customerservice@campmasters.org</u> with a Sign-On Link to finish your Registration and access the CM System.

lasters/Registration/FindUnit/3d0f484e-af36-e911-a811-000d3a612dc8

tional Park - 🗤 🦲 Imported From IE 🛛 🔞 Harmonized Tariff Sch 🛛 🎨 Ramsey - Cousin Willi

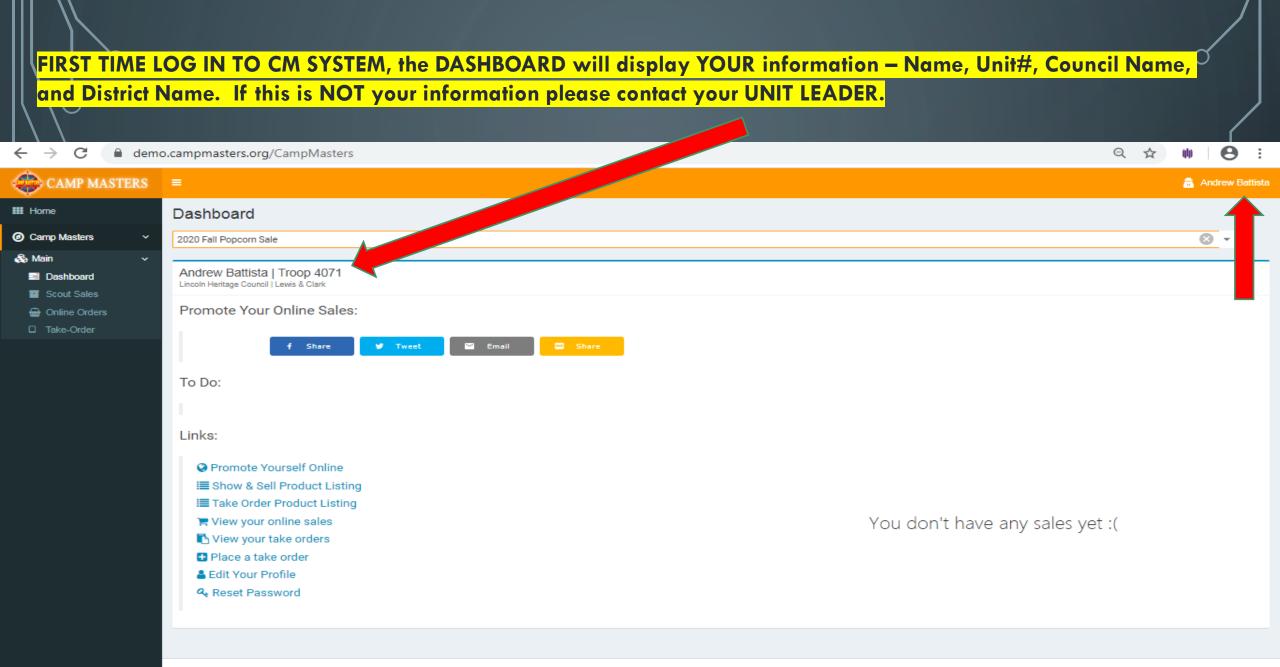


Let's find your unit! Troop 4071 / Lewis & Clark / Lincoln Heritage C



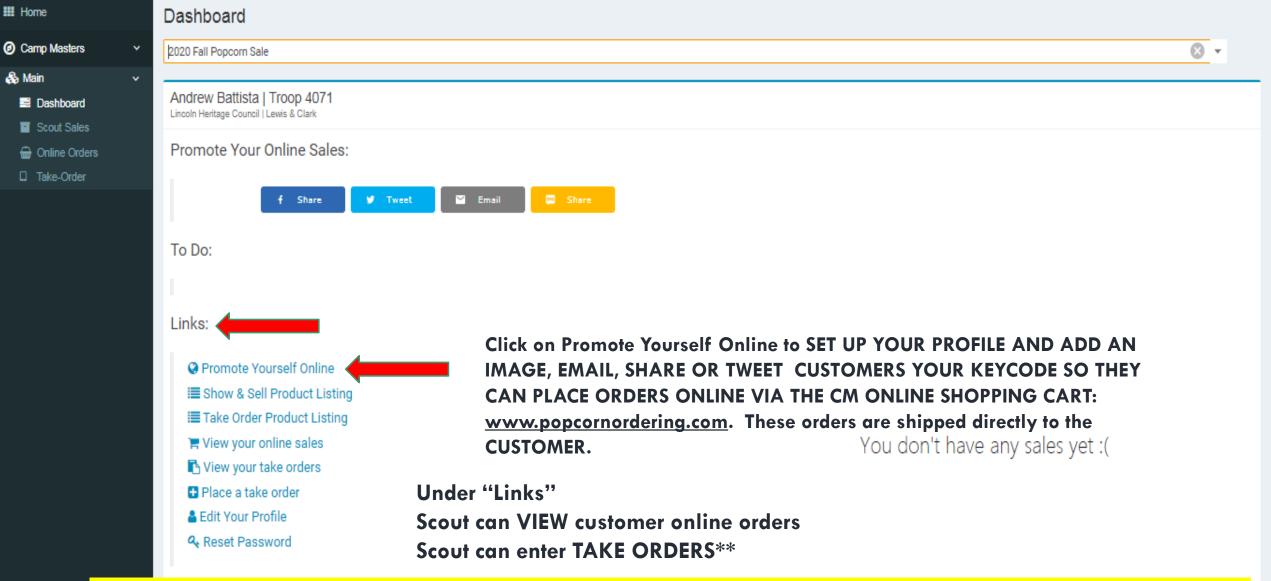


Check Your Email We sent a confirmation to your email. Please use the link in the email to complete your registration.



Time Zone: (UTC-05:00) Eastern Time (US & Canada) | V: 20200414.1





**Scouts are not required to enter Take Orders in the system. They can still turn in their TAKE ORDER FORM to the Unit Leader and the UNIT LEADER will enter these orders for the Scout. DO NOT ENTER <u>AND</u> GIVE TO UNIT LEADER OR YOUR ORDER COULD BE

PLACED TWICE. ALL TAKE ORDERS are shipped to Council & distributed to the UNIT LEADER.



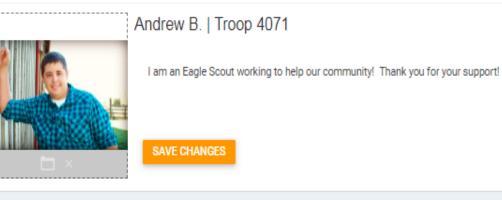
Home

Camp Masters

- 🗞 Main
- Dashboard
- Scout Sales
- Generation Online Orders
- Take-Order

Promote Yourself Online

Add a profile image and description to increase your online sales.



Scout can upload picture & write a personal note in box provided. Facebook, Tweet or Email friends and family using the fields "Invite Someone to Support You" or "Share your Keycode or online link". The message will contain a link to take the consumer directly to the Scout's ordering page: <u>www.popcornordering.com</u>*

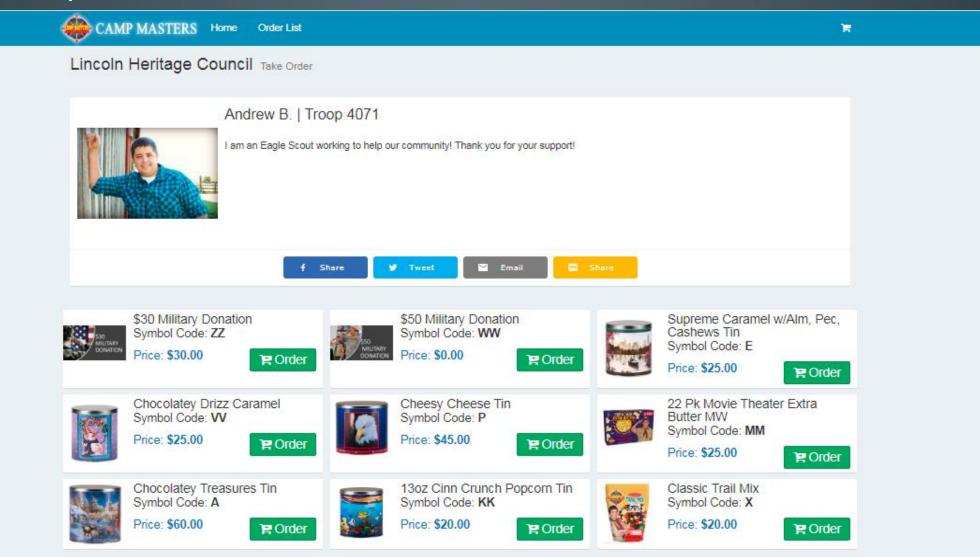
Share your Keycode or Online Link!	Invite Someone to Support You:
Keycode: D9YR	Enter Recipient Email Send Email 🚀
Online Link: https://demo.campmasters	
f Share 💙 Tweet 🖾 Email 🖾 Share	

* Consumers can still just go directly to URL: <u>www.popcornordering.com</u> and enter the Scout Keycode. To get credit for the Sale, the consumer must enter the Keycode. The order page will display the Scout Name that is getting credit for the online sale.

🔒 Andrew Battista

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DIRECTIONS FOR SCOUT TO ENTER CUSTOMER TAKE ORDER USING THE CAMP MASTERS SYSTEM. FROM YOUR SCOUT DASHBOARD, click the link "Place a Take Order". System will show the products available to select for your customer. Click <u>"Add to Cart"</u>. If finished, click "View Cart"



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Lincoln Heritage Council Take Order



Andrew B. | Troop 4071

am an Eagle Scout working to help our community! Thank you for your support!

) 🗮 Cart		
	3 Way Premium Tin (\$45.00 ea)	• 1 •
← ADD MORE ITEMS		

E Checkout

TAKE-ORDER	ADDRESS
Name:	Veronica Battista
Email:	emall@veronica.com
Phone:	(812) 347-244
Address 1:	
Address 2:	
City:	Ramsey
State:	
Zip:	47166

PAYMENT INFO		
Total:		\$45.00
Paid:*		
	PLACE ORDER	

4

SCOUT ENTERING CUSTOMER TAKE ORDER

Enter Customer information so you know who ordered & where to deliver.

- CUSTOMER MUST PAY SCOUT FOR ALL TAKE ORDERS. If they pay cash/check/etc. check mark "Paid". It is recommended that funds be collected at time of order rather than at delivery to customer.
- When complete, click "PLACE ORDER"

CAMP MASTERS Home	Order List				¥ ²	
Hour	400 L 17					
S3D MILTURY DOMATION	\$30 Military Donati Symbol Code: ZZ (\$30.00 ea)	ion		O 1 O	SC	0
	Chocolatey Drizz C Symbol Code: VV (\$25.00 ea)	Caramel		O 1 O	Scr	ee
← ADD MORE ITEMS					If	y¢
E Checkout					CLI	
	TAKE-ORDER	R ADDRESS			DA VI	
	Name:	Melissa Maxey			int	0 1
	Email:	melissa@ramseypopcorn.com				
	Phone:	(812) 555-5555			IMI	PC
	Address 1:	123 Happy St				
	Address 2:				TO	
	City:	Salem			NC	
	State:	IN - Indiana	~		FO	
	Zip:	47167			SC .	0
	PAYMENT IN	IFO			TH	<mark>e s</mark>
	Total: Paid:*		\$55.00			

SCOUT ENTERING CUSTOMER TAKE ORDER

Screen will display the order as submitted.

If you made a mistake, you can DELETE.

CLICK "HOME" to go back to your DASHBOARD or CLICK "ORDER LIST" to VIEW TAKE ORDERS that Scout has entered into the CM system.

IMPORTANT: YOUR UNIT LEADER WILL SEE ALL OF THE SCOUT TAKE ORDERS. TO INSURE THERE IS NO DUPLICATION, DO NOT TURN IN YOUR PAPER "TAKE ORDER FORM". ONLY TURN IN THE PAPER FORM IF SCOUT IS NOT ENTERING TAKE ORDERS IN THE SYSTEM.

VIEW OF SCOUT CUSTOMER TAKE ORDERS AS ENTERED INTO THE CM SYSTEM

CAMP MASTERS		Andrew Battista
III Home	Scout Sales	
Camp Masters · · ·	📋 TAKE ORDERS 📑 S&S CREDITS 📊 SCOUT SUMMARY	
Scout Sales Main ✓	Drive: 2020 Fall Popcorn Sale Image: Council Council: Lincoln Heritage Council © Layouts v Image: Export to PDF V V	*
🖶 Online Orders	Sale T Order # T Order # T Unit Type T Unit Type T Unit # T Scout T Customer T Address 1 T Address 2 T Paid T Delive	ered T
	Take Order 19000032 5/7/2020 12:13:5 Troop 4071 Andrew Battista Melissa Maxey 123 Happy St Image: Compare Co	
	Page 1 of 1 (1 items) < 1 > Page si	ize: 25 🔻

ONLINE PEANUTS

- <u>www.whitleysfundraising.com</u>
- Consumer will be emailed order confirmation
- Order is shipped directly to consumer



- Payment is made to the ordering system; Scout does not have to deliver product or take payments
- Scout receives credit for the sale
- Tons of products available
- Shipping is a separate fee
- No online interface for Scouts or units to track sales



Type https://www.whitleysfundraising.com/ in your browser to begin

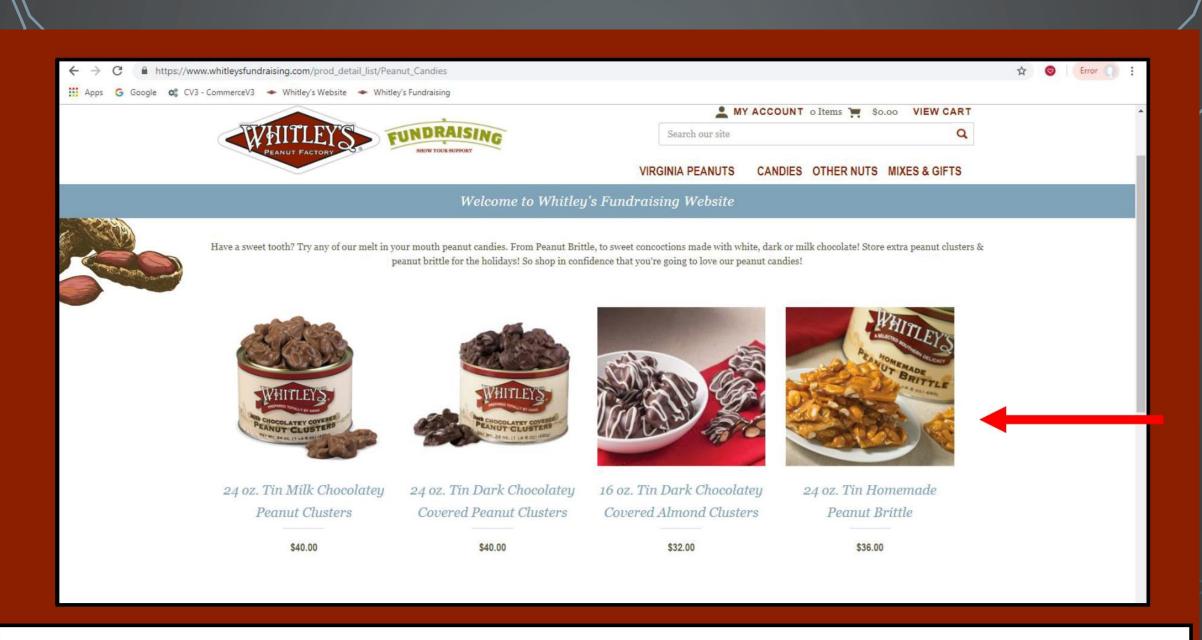
- 🤿 😋 🔲 https://www.whitleystundraising.com

🏢 Apps 🛭 G Google 🛯 CV3 - CommerceV3 🗢 Whitley's Website 🗢 Whitley's Fundraising

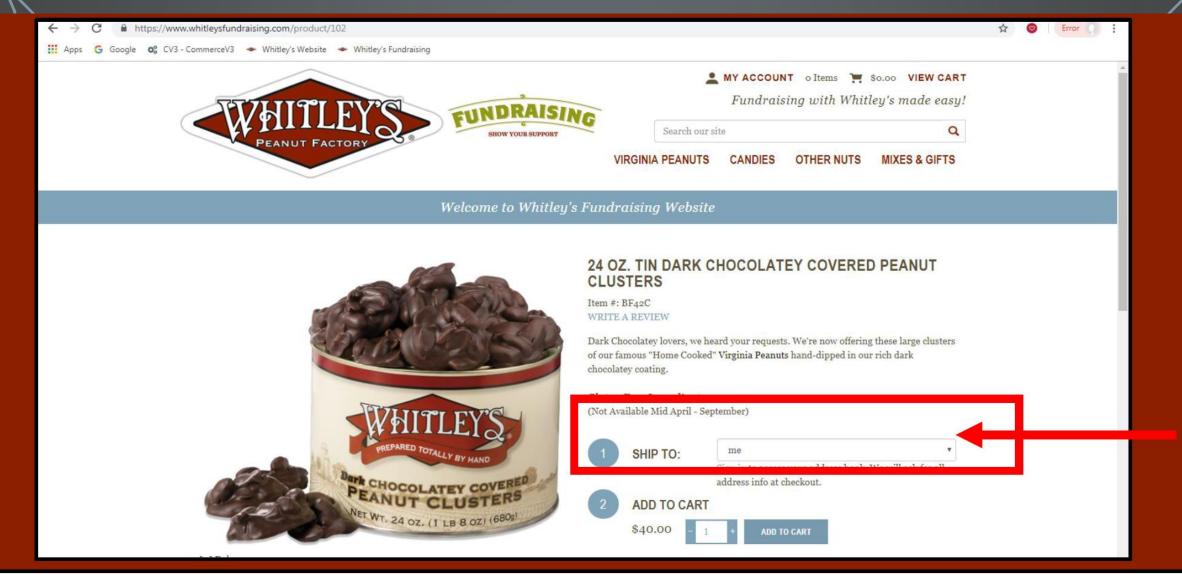


Buy Whitley's products and know that up to 50% of sales will go to your local organization's fundraising efforts!

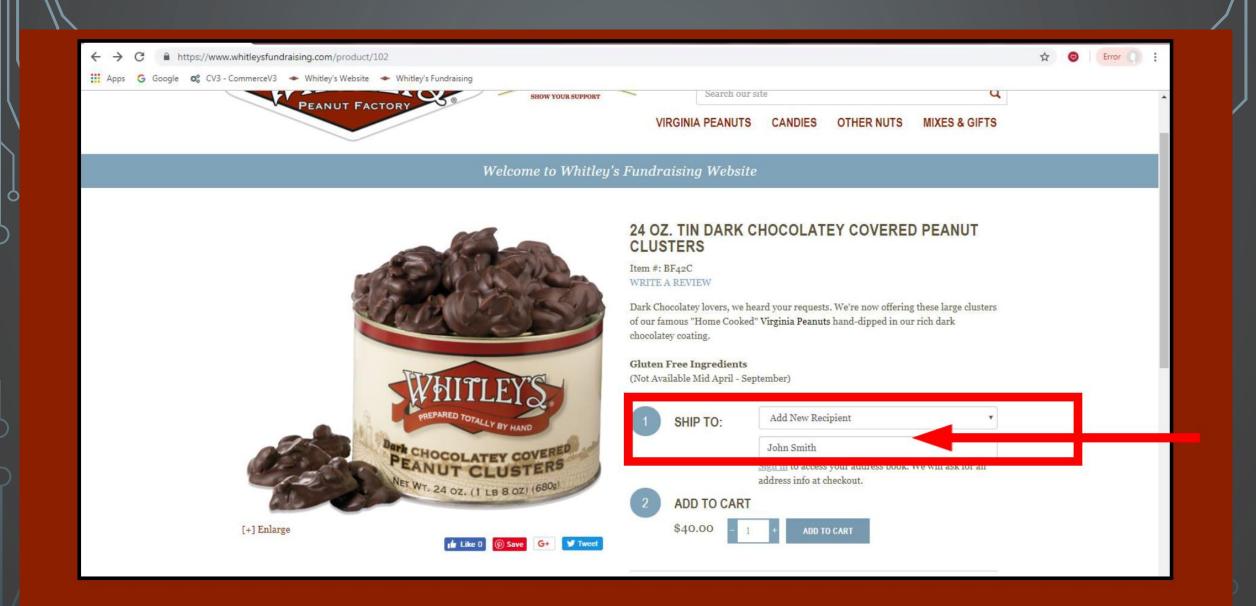
Select a category from our drop down menu options.



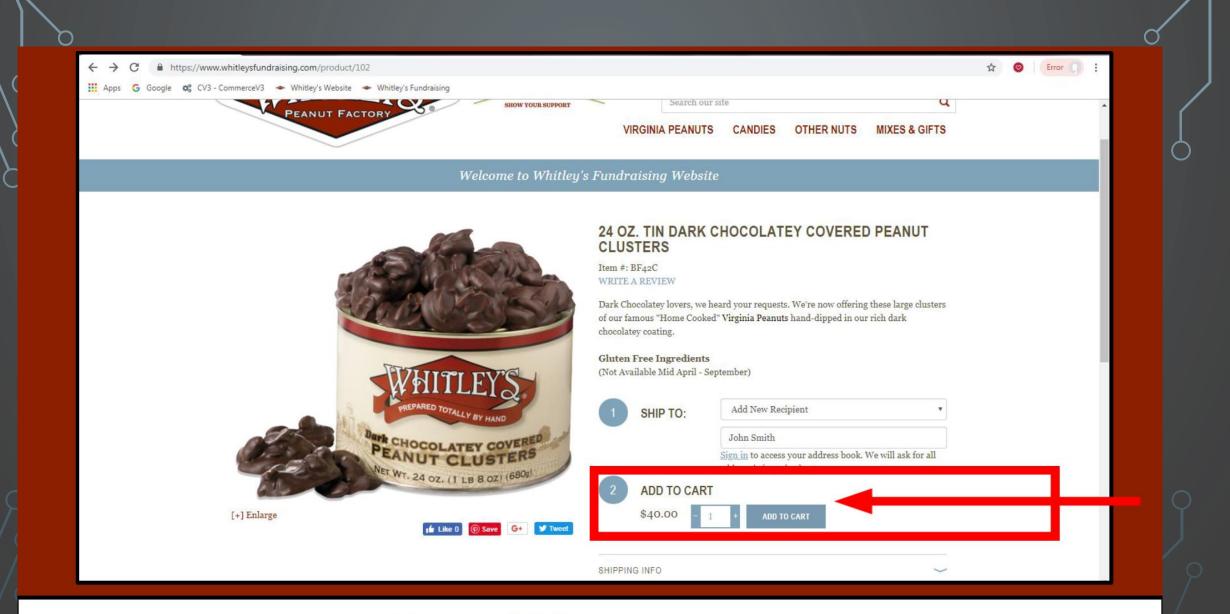
Click on items to learn more about them.



Once you have decided on a item please let us know us where you would like it shipped by following the prompts.



Add Recipient Name. We'll ask for the address at checkout.



Novt add it to your cont

Apps G Google 🗞 CV3 - CommerceV3 🗢 Whitley's Website 🗢 Whitley's Fundraising	MY ACCOUNT 2 Items 🐂 \$80.00 VI	W CART ·
PEANUE FACTORY STATE SUNDRAISING	Search our site	Q
PEANUT FACTORY OF BRUW TULK SUPURT	VIRGINIA PEANUTS CANDIES OTHER NUTS MIXES 8	GIFTS
Welcome to Whi	tley's Fundraising Website	
WHITI FY'S	chocolatey coating. Gluten Free Ingrediente (Not Available Mid April - Spremoer)	2 Items Subtotal: \$80.00 CHECKOUT »
Dark CHOCOLATEY COVERED Dark CHOCOLATEY COVERED Deanut Clusters Net WT. 24 oz. (1 LB 8 oz) (680)	1 SHIP TO: Add New Recipient John Smith John Smith Sign in to access your address book. We will a address info at checkout.	• sk for all
[+] Enlarge	2 ADD TO CART \$40.00 - 1 + ADD TO CART	
	SHIPPING INFO	~
	INGREDIENTS & NUTRITION	~
	REVIEWS	\sim

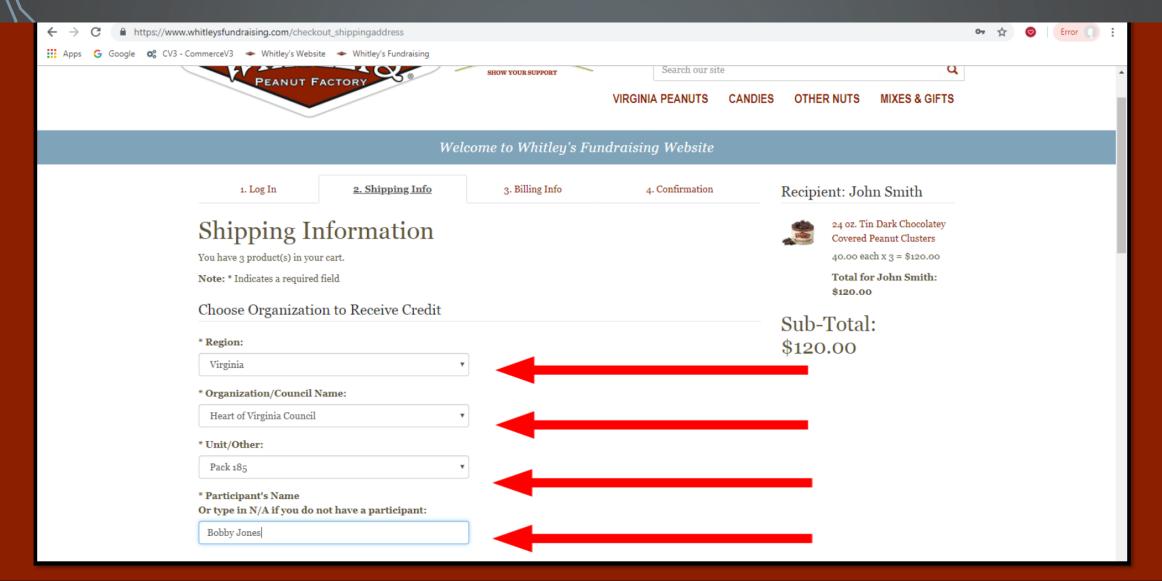
At this point you can Continue Shopping or Checkout.

PEANUT FACTORY	SHOW YOUR SUPPORT	VIRGINIA PEANUTS CANDIES OTHER	Q NUTS MIXES & GIFTS	•
	Welcome to Whitley's F	undraising Website		
Shopping Cart				
Products for John Smith				_ 8
Remove Product		Unit Price Qty	Total Price	
	24 oz. Tin Dark Chocolatey Covered Peanut Clusters	\$40.00 1 Update	\$120.00	
CHOCOLATY CONTROL CHOCOLATY CONTROL CANCEL CLUSTERS				
* If you have changed the quantity of any of your ite	ms, please make sure to update the cart befo		MULTIPLE RECIPIENTS?	
CONTINUE SHOPPING			CHECKOUT	

Roview vour chapping cart and click checkout

← → C				🛠 🮯 🛛 Error 🎵 🗄
🔛 Apps 💪 Google 😋 CV3 - CommerceV3 🗢 Whitley's Website 🗢 Whitley's		1. University constraints		
PEANUT FACTORY	SHOW YOUR SUPPORT	Search our site	q	^
		VIRGINIA PEANUTS CANDIES	OTHER NUTS MIXES & GIFTS	
	Welcome to Whitley	's Fundraising Website		
<u>1. Log In</u>	2. Shipping Info	3. Billing Info	4. Confirmation	
Begin Checkout				
Guest Checkout		Login or Register		
Please provide us with your contact information checkout process. If you prefer, you can skip thi		If you have an account with us, please log in. the left. If you prefer, you can skip this step.	To create a new account, enter a password to	
E-mail:		Email:		
		sdevore@whitleyspeanut.com		
CONTINUE AS GUEST		Password:		
		Password must include at least one number of characters	or symbol and have a minimum of 7	
		Forgot your password?		
		Create a new account		
		LOG IN		

Begin checkout as a Guest, Login, or Create a New Account.

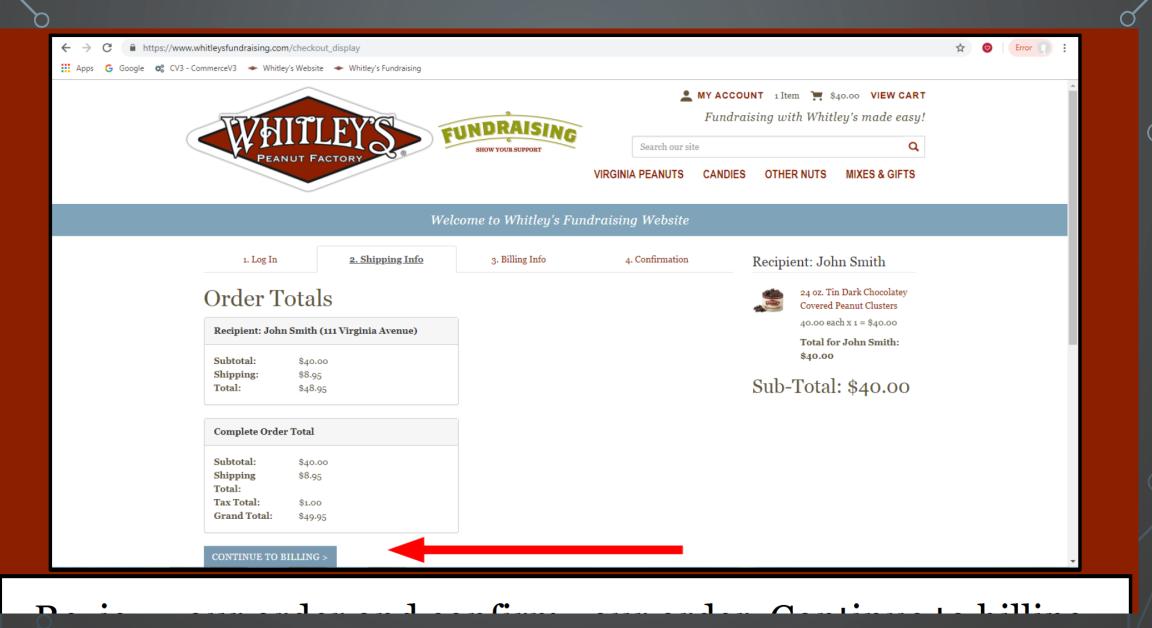


Choose Region, Council Name, Unit, and Participant's Name (Scout's name) from our drop down menus.

		🔔 MY	ACCOUNT 1 Item 🐂 \$40.00 VIEW CART	
WHITLEY'S FUNDRAIS		Search our site	٩	
PEANUT FACTORY 59 SHOW YOUR SUPPORT		VIRGINIA PEANUTS	CANDIES OTHER NUTS MIXES & GIFTS	
W	elcome to Whitley's Fund	lraising Website		
Shipping Address for John Smith			Sub-10tal: \$40.00	
This is also my billing address				
* First Name:	* Last Name:			
John	Smith			
* Shipping Address:	Shipping Address Line 2:			
111 Virginia Avenue				
* City/APO/FPO:	* Country:			
Hayes	United States		T	
* State/Province:	* Postal Code:			
Virginia	• 23072			
Ship Phone:				
8046427688				
Order Information				
Shipping Method:	Gift Message (35 character	s per line):		
Cround Shinning	* If this is a gift, please make		the	

Novt fill out your gift reginiont's name and address

WHITE	FUNDRAISING	Search our site	Y ACCOUNT 1 Item 📜 \$40.00	
PEANUT FACTOR	SHOW YOUR SUPPORT		CANDIES OTHER NUTS MIX	
~	Welcome to Wh	itley's Fundraising Website	CANDIES OTHER NOTS WIN	123 & GIF 13
Ship Phone:		and of an an another wood the	Sub-10tal:	\$40.00
8046427688				
Order Informatio	on			
Shipping Method:	Gift Messa	ge (35 characters per line):		
Ground Shipping	*	gift, please make sure your name appears in a so the giftee knows who it's from.	a the	
Requested Ship Date:	(a.g. 2010.02.07)	thday John!		
2019-02-14	Susanne 8			
Estimated Arriva	l: Feb 15 - Feb 18	r Kogerj		
Contact Information	tion			
* Your Email:				
sdevore@whitleyspean	ut.com			
CONTINUE TO BILL	ING >			



C

PEANUT FACTORY	SHOW YOUR SUPPORT	Search our site	Q	
		VIRGINIA PEANUTS CAN	DIES OTHER NUTS MIXES & GIFTS	
1	Welcome to Whitley's Fu	ndraising Website		
1. Log In 2. Shipping Info	3. Billing Info	4. Confirmation	Recipient: John Smith	
Billing Information			24 oz. Tin Dark Chocolatey Covered Peanut Clusters	
Note: * Indicates a required field			40.00 each x 1 = \$40.00	
Billing Information			Total for John Smith: \$40.00	
* First Name:	* Last Name:			
Susanne	DeVore		Sub-Total: \$40.00	
Title:	Company:			
Mrs.	• Whitley's Peanut Facto	ry		
* Billing Address:	Address 2:			
PO Box 647				
* City/APO/FPO:	* Country:			
Hayes	United States		•	
* State/Province:	* Postal Code:			
Virginia	• 23072			

Fill out your billing information.

		M	YACCOUNT 1 Item 🐂 \$40.00 VIEW CART	
PEANLIT FACTORY STATE SHOW YOUR		Search our site	Q	
PEANUT FACTORY C	our rount	VIRGINIA PEANUTS	CANDIES OTHER NUTS MIXES & GIFTS	
	Welcome to Whitley's .	Fundraising Website		
* Phone Number:			Sud-10tal: \$40.00	
8046427688				
Payment Information				
Payment Method:				
Credit Card	T			
* Name on Card:	* Card Type:			
Susanne DeVore	Visa		×	
* Card Number:	* CVV2:			
111111111111	123			
	What's this?			
* Expiration Date:				
	SECORE			
CONTINUE TO CONFIRMATION >			_	

	PEANUT FACTORY	FUNDRAISING SHOW YOUR SUPPORT	Search our VIRGINIA PEANUTS			
		Welcome to Whitley's Fun	draising Website	е		
	1. Log In 2.	Shipping Info	3. Billing Info	<u>4. Confirma</u>	ttion	
Cor	nfirm Order Informa	ation				
EDIT Susanne Whitley's Mrs PO Box 6 Hayes, V United S	s Peanut Factory 647 (A 23072 @whitleyspeanut.com	Payment Information EDIT Payment Method: Credit Card Susanne DeVore VI 1111 (Last 4 digits)	1	Complete Order Tota Subtotal: Shipping Total: Tax Total: Grand Total: PLACE MY ORDER] \$40.00 \$8.95 \$1.00 \$49.95	
Recip	pient One					

ONLINE SALES VS SCOUT DELIVER

- Scout Deliver doesn't deliver until Take Order, online sales are right away
- Scout Deliver carries a full list of products including both nuts and popcorn, so one stop shopping
- Scout Deliver will be same or nearly same prices as order form, while online prices are more expensive
- All allow for potential contactless transactions and delivery
- Percent back to the unit is better with Scout Deliver



PLACING UNIT ORDERS

COUNCIL WILL EMAIL TO UNIT LEADER A "SINGLE-SIGN ON LINK. USE THE LINK TO ACCESS THE ORDERING SYSTEM. OR

ACCESS VIA WWW.CAMPMASTERS.ORG; see bottom left on screen "Council/Units/Scouts Log In Here". YOUR UNIQUE EMAIL WILL BE YOUR LOG-IN. CLICK ON FORGOT PASSWORD AT BOTTOM OF LOGIN BOX. ENTER YOUR EMAIL ON NEXT SCREEN TO SEND A SET UP PASSWORD LINK TO YOUR EMAIL. ** use Google Chrome or Firefox Web Browser

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CAMP MASTERS	■	a Linda Foster
III Home	Dashboard	
O Camp Masters ~	2020 Fall Popcorn Sale	S -
& Main ∽ ≅ Dashboard	Linda Foster Troop 4071 Lincoln Heritage Council Lewis & Clark	_
 Unit Orders Unit Returns 	To Do:	Show & Sell Start: 5/7/20 - Due: 5/14/20
 Onit Returns Scout Credits Scout Sales Online Orders Take-Order Organization ~ Units Users & Scouts 	IO DO. I Submit your Unit Commitment Form Links: Manage Unit Information Setup/Invite Scouts Setup/Import Scouts View Scout Online Sales View Unit Invoice Order Prizes Edit Your Profile	Show & Sell Start: 5/7/20 - Due: 5/14/20 Image: View Product Listing Place Unit Order View Unit Orders \$ Award Scouts Credit Take Order Start: 5/7/20 - Due: 8/20/20 Image: View Product Listing Place Unit Order Image: View Unit Orders View Unit Orders View Scout Take Orders
	Reset Password You don't have any sales yet.	Place a Scout Take Order Scout Totals

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С https://demo.campmasters.org/CampMasters/UnitOrder/Index \rightarrow

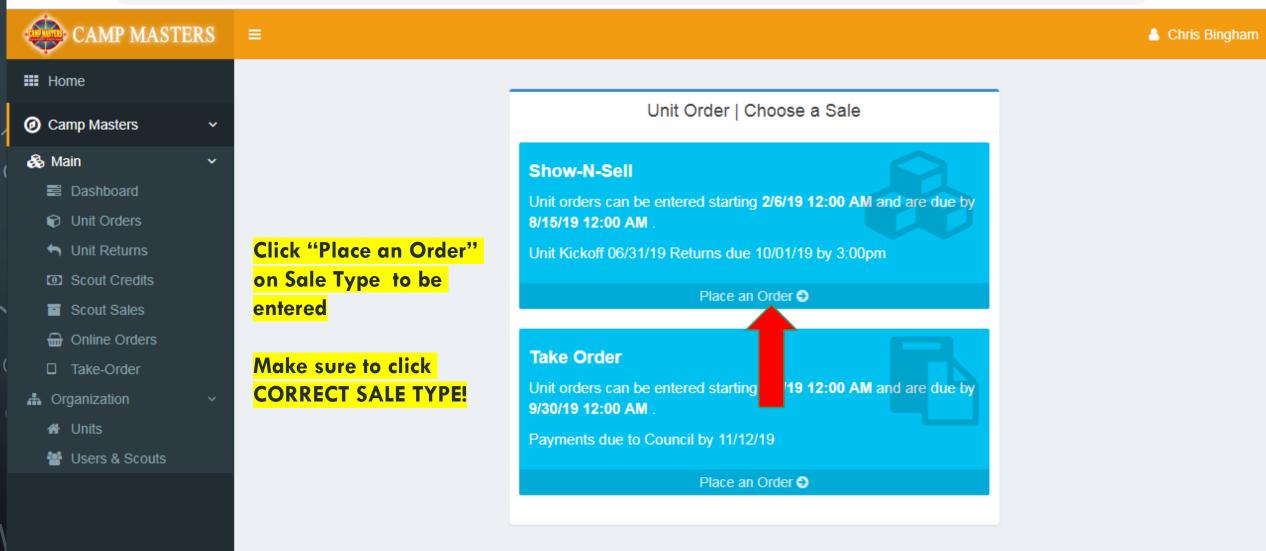
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CAMP MASTERS 💧 Chris Bingham Home Unit Orders O Camp Masters **B** ~ Соц 🚳 Main \mathbf{v} Driv Dashboard + Unit Orders Substant Seturns

- Scout Credits
- Scout Sales
- Goline Orders
- Take-Order
- A Organization
 - H Units
 - Users & Scouts

Council:	Lincoln Heritage Council 🛛 🔍 🔻			× •	Dist	rict:	Iroquois						
Drive:	2019 Fall Popcorn Sale 💌			•	Sale	Sale: Please select a sale.							
+ Create	e Unit Order 🗸 Approve 🖶 Picking Tickets 🕟 Layouts 🧹 📠 Export to Excel 📠 Export to PDF												
# Sa	le 🔻	Order # \downarrow	T Status	т	Warehouse 🔻	Unit Type 🔻	Ur	nit Number 🏾	Contact Name	Contact Email	Contact Phor	ſ€	
Click "Create Unit Order No data to display													
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Version 18.2.4.3

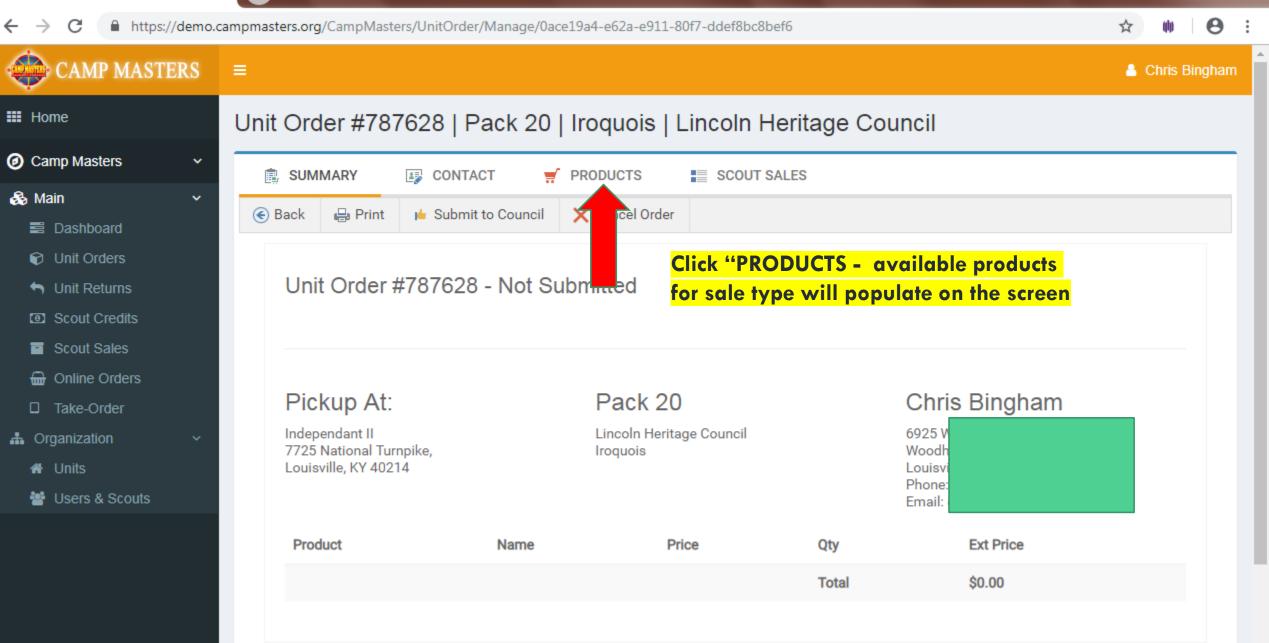
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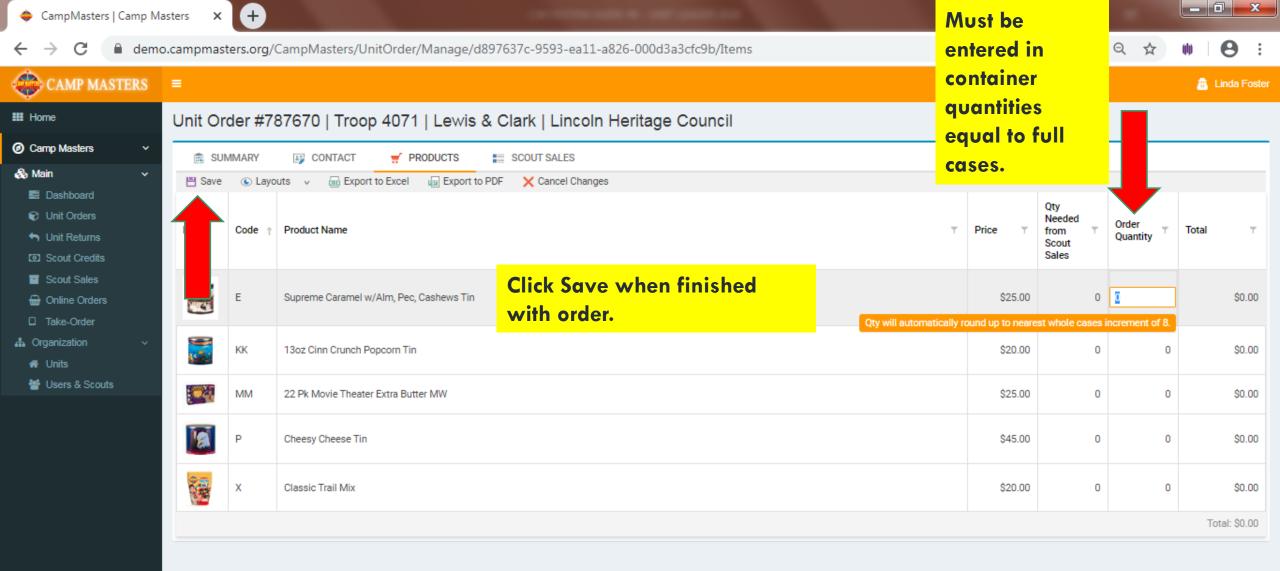
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Copyright © 2020 Camp Masters.

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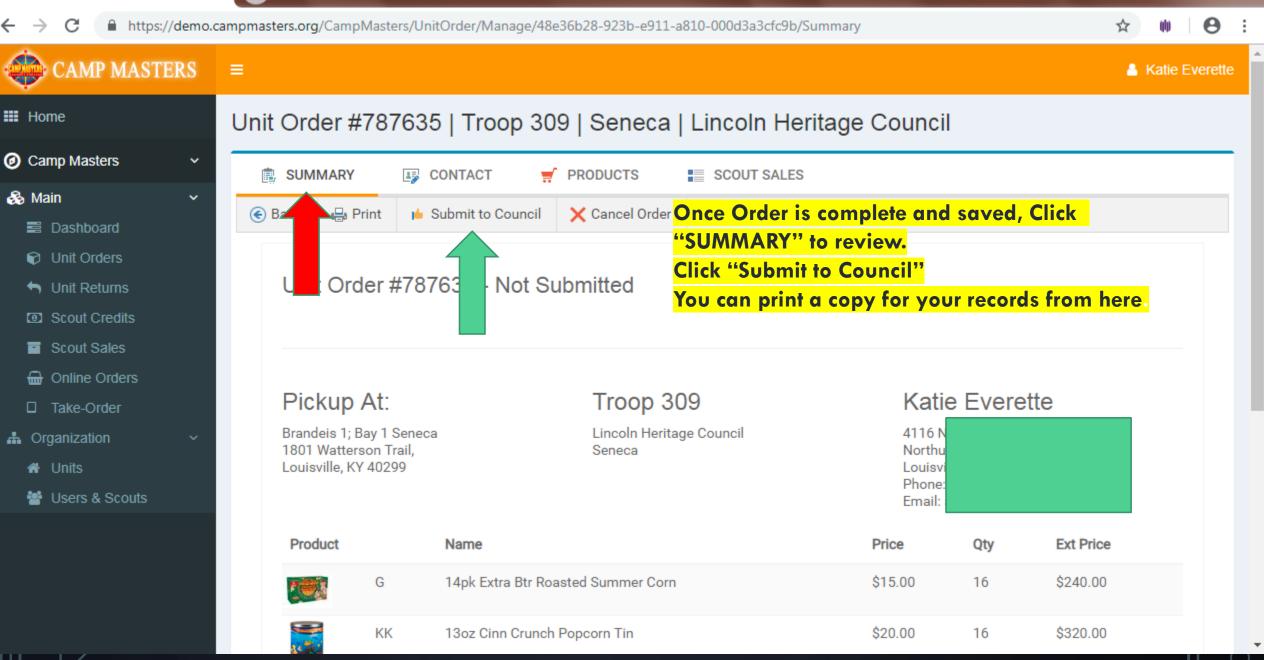
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10:41 AM

5/11/2020

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Katie Everette

CAMP MASTERS = Image: Home Unit Orders Camp Masters ✓

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99	Mair

- Dashboard
- Unit Orders
- 🕤 Unit Returns
- Scout Credits
- Scout Sales
- Generation Online Orders
- Take-Order
- A Organization
 - 🖀 Units
 - 曫 Users & Scouts

Counci	il: Lincoln I	Lincoln Heritage Council 🛛 🔍 👻				ct: Seneca			•	
Drive:	2019 Fal	2019 Fall Popcorn Sale 🔹			Sale:	: Show-N-Sell			•	
🕂 Create Unit Order 🗸 Approve 🖶 Picking Tickets 💽 Layouts 🦂 📾 Export to Excel 📾 Export to PDF										
	Sale T	Order # ↓ ⊤	Status T	Warehouse 🔻	Unit Type 🔻	Unit Number	Contact Name	Contact Email	Contact Phone	
	Show-N-Sell	787635	Submitted	Brandeis 1;	Тгоор	309	Katie Evere	abohannon		•••
Page	e 1 of 1 (1 iten	ns) < 1	>						Page size: 2	5 👻

If you need to make changes to your submitted order, go back to your Dashboard and click "Unit Orders". Screen will show all orders; click order# to be changed. This will open the order to allow changes. ANY CHANGES MUST BE MADE BEFORE "UNIT ORDER DUE" DATE

Version 18.2.4.3

CampMasters Camp Masters	× +	
\leftarrow \rightarrow C \square https://demo.	campmasters.org/CampMasters/UnitOrder/Manage/48e36b28-923b-e911-a810-000d3a3cfc9b/Items	☆ ₩ Θ
CAMP MASTERS		💄 Katie Everette
III Home	Unit Order #787635 Troop 309 Seneca Lincoln Heritage Council	
Camp Masters · · ·	💼 SUMMARY 📑 CONTACT 🛒 PRODUCTS 📑 SCOUT SALES	
Main ✓ ■ Dashboard ♥ Unit Orders	Save C Layouts V Export to Excel Click product to be changed. Once order is revised, click on "Save" then click on "SUMMARY" Needed	

-	Ilmit	Returns
	UTILI	Rentins

- Scout Credits
- Scout Sales
- Generation Online Orders
- Take-Order
- 🛔 Organization
 - 🖀 Units
 - 曫 Users & Scouts

SUMMARY SOUTACT PRODUCTS SCOUT SALES									
💾 Save	Save 🕒 Layouts 🗸 📾 Export to Excel Click product to be changed. Once order is revised,								
Im	Code ↑	Product Name	<mark>click on "Save" then c</mark> T	lick on "S Price T	UMMARY" Needed from T Scout Sales	Order Quantity	Total	Т	
	G	14pk Extra Btr Roasted Summe	r Corn	\$15.00	0	16	\$24	0.00	
	KK	13oz Cinn Crunch Popcorn Tin		\$20.00	0	16	\$32	0.00	
	L	Caramel Popcorn Tin		\$10.00	0	24	\$24	0.00	
	ММ	22 Pk Movie Theater Extra Butt	er MW	\$25.00	0	18	\$450	0.00	
1	Ρ	3 Way Cheesy Cheese Tin		\$35.00	0	5	\$17	5.00	

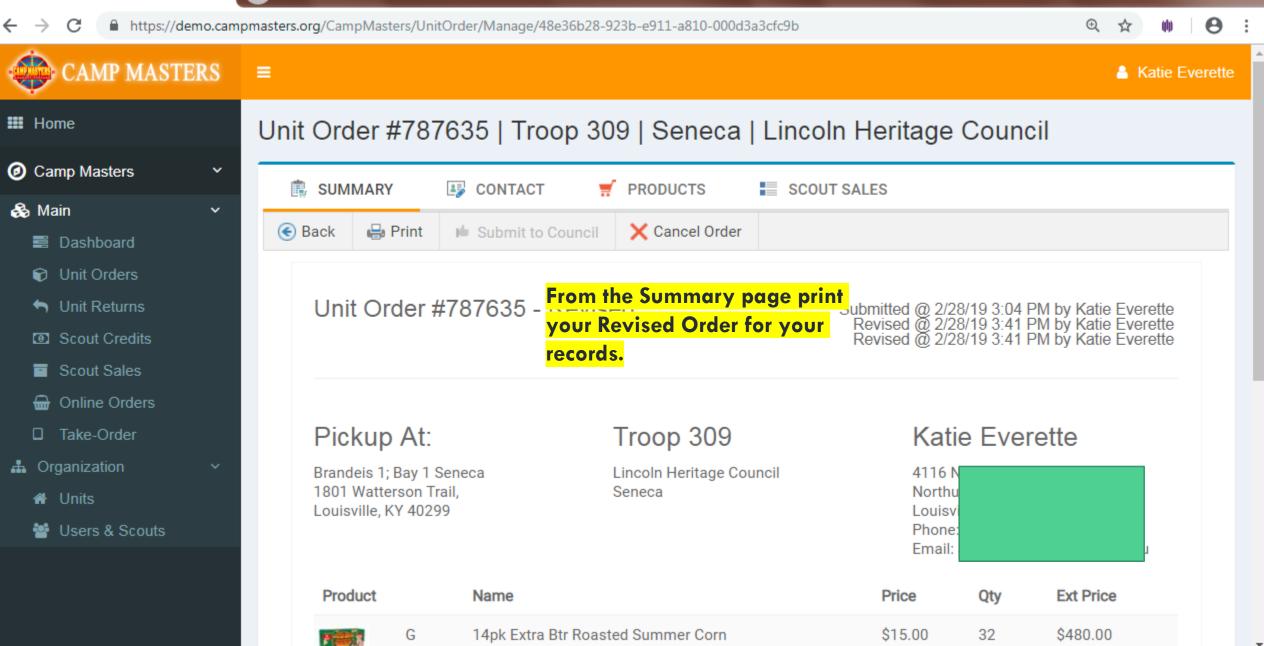
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NUTS ORDERS

- Go to https://newbirthoffreedom.org/fundraising/popcornandnuts/
- Select Link to place your online order
- Follow the prompts to select products
- You will be emailed a confirmation message with your order
- If you need to make a change to your order, please contact your district executive or Holly Schwalm

PRODUCT RUNDOWN

- Show and Sell Popcorn
 - Caramel Popcorn Bag \$10
 - Purple Popping Corn Jar \$12
 - White Cheddar Cheese Tin \$15
 - 14pk Extra Butter Roasted Summer Corn \$15
 - 22pk Movie Theater Extra Butter Microwave \$25
 - Troops Salted Peanuts \$15
 - Troops Honey Roasted Peanuts \$15
 - Whit's Party Mix \$20
 - Cashews \$20



ADDITIONAL POPCORN PRODUCTS TAKE ORDER

- 6pk Butter Microwave \$10
- Sea Salt BIG Bag \$15
- 12pk Sweet & Salty Kettle Corn Microwave \$15
- Cinnamon Crunch Popcorn Tin \$20
- Chocolate Drizzled Caramel Popcorn \$25
- Supreme Caramel Crunch with Almonds, Pecans, and Cashews \$25
- 3-way Cheesy Cheese Tin -\$35
- Premium Tin \$45
- Chocolatey Treasures Tin \$60
- \$30 Military Sales



ADDITIONAL NUTS PRODUCT TAKE ORDER

- Roasted in Shell Burlap Bag \$10
- Homemade Peanut Brittle \$15
- Milk Chocolatey Peanut Clusters \$15
- Dark Chocolatey Almond Clusters \$20
- Dark Chocolatey Peanut Clusters \$35
- Honey Cinnamon Almonds \$25
- Hot Jalapeno Ranch \$15
- NEW! Sweet & Savory BBQ Virginia Peanuts \$15
- NEW! Wasabi Ginger Virginia Peanuts \$15

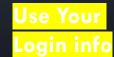


CAMP MASTERS MOBILE APP

- This may not be for everyone
- Mobile App allows Scouts to take Popcorn ONLY Take Orders on their phone.
- This creates a running list in the popcorn system.
- Kernels can see progress as Scouts sell.
- Need to be thoughtful when placing your final order to make sure you don't duplicate orders

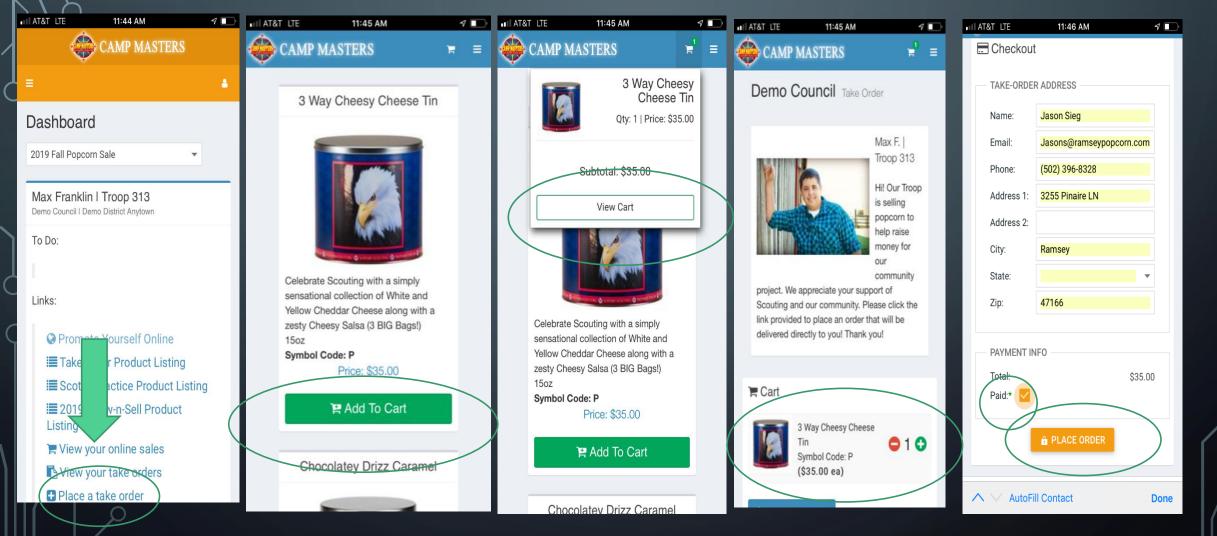
Open Browser	type: ordering.campmasters.org	Click to Choose what you want to do	Choose Add to Home Screen	And CAMP MASTERS loaded Click on CM logo & log
T LTF 11:43 AM 57 T	demo.campmasters.org - Cancel	demo.campmasters.org	III AT&T 12:25 PM IIII AT&T IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	CAMP MASTER
tepz Video Editor PRINT Airtime Compared PRINT Airtime Compared Comp	Top Hits demo.campmasters.org demo.campmasters.org Comp Masters	Demo Popcorn Ordering System Scout's Register / Find Your Account Here! All other users contact your Council for access.	Demo Popcorn Ordering System Scout's Register / Find Your Account Here! All other users contact your Council for access.	Demo Popcorn Ordering System Scout's Register / Find Your Account Here!
	Camp Masters demo.campmasters.org/Account/ Login?ReturnUrl=%2F	Email:*	AirDrop . Share instantly with people nearby. If they turn on AirDrop from	All other users contact your Council for access
The Arts	Siri Knowledge	Password.*	Control Center on iO more	Troop313max@demo.com Password:*
	qwertyuiop	Remember Me:	Message 🖂 M.	Remember Me:
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• 🕗 🐸 🖵	123 😄 🖉 space . Go		Cancel	Forgot your password?

Try not to look at the Cute Puppy!



Example Email: <u>troop313max@demo.com</u> Example Password: Demoscout19!

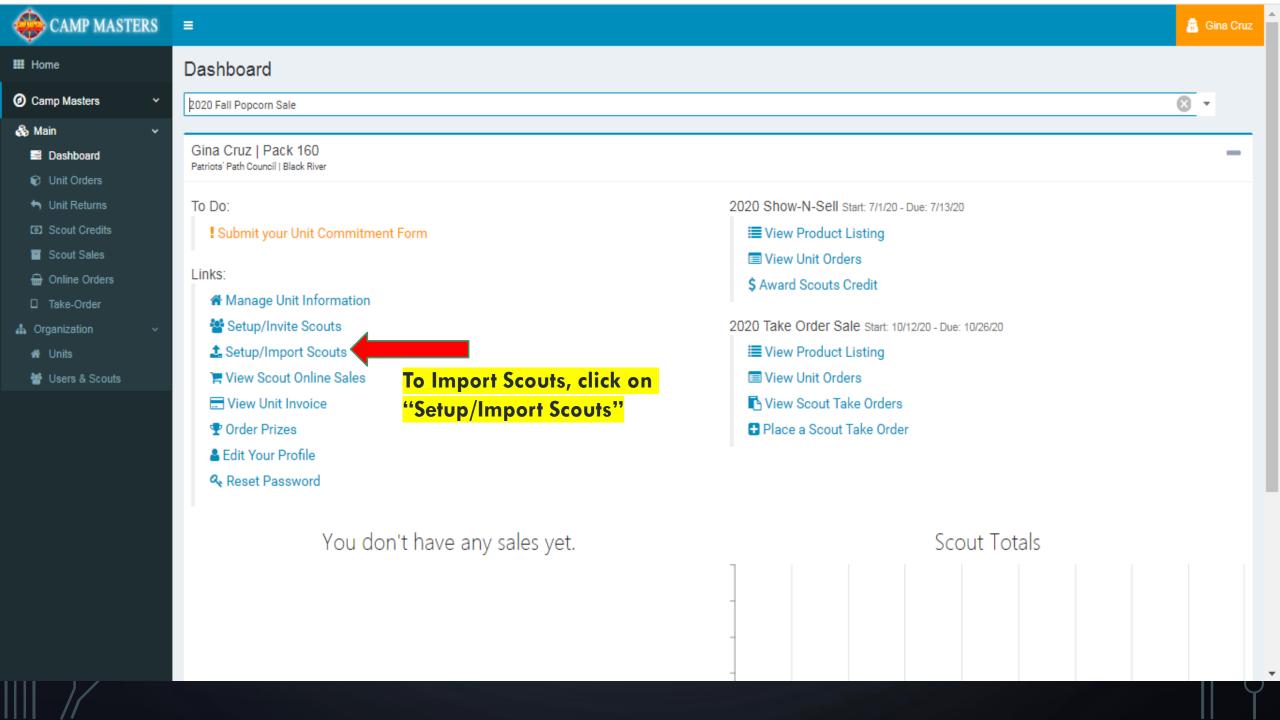
EADY TO TAKE ORDERS ON THE GO!



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ADDING SCOUTS FOR MOBILE APP OR ONLINE SALES





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III Home

O Camp Masters

🚳 Main

Dashboard

- 🚳 Council Orders
- Commitments
- ★ Unit Commissions
- Unit Orders
- Substantiation unit Returns
- Let Color Doport
- _ ____
- Scout Sales
- 🖶 Online Orders
- Take-Order
- Council Inventory
- 🖩 Council Accounting
- 📥 Organization
- 📕 Councils
- Districts
- 📣 Unite
- 😁 Users & Scouts
- 📽 Setup
- 🛗 Sales
- 🗂 Drives

Users / Scouts							
Council: LaSalle Co	uncil 🗴 🔻	District: Algonquian 🔻 User Type:	✓ Hide Inactive: □				
🕒 Layouts 🗸 🥫	Export to Excel	Export to PDF 🛛 🍖 Import Scouts					
First Name	Last Name	Email	Organizations				
Т	Т	Τ					
Melissa	Noble	missyrnoble@gmail.com	LaSalle Council Algonquian Troop GT 3247 (Unit Leader)				
Matthew	Guard	HotwheeIntoys@aol.com	LaSalle Council Algonquian Pack 222 (Unit Leader)				
John	Callan	jcallan@roberthenrycorp.com	LaSalle Council Algonquian Troop 111 (Unit Leader)				
Cindi	Clawson	_{cclaws44@gmail.co} Click on Import Scouts above.	LaSalle Council Algonquian Pack 505 (Unit Leader)				
Ashlynn	Arnold	arackley3.1@gmail.com	LaSalle Council Algonquian Pack 109 (Unit Leader)				
Kimberlee	Bers	br34kim@aol.com	LaSalle Council Algonquian Troop 173 (Unit Leader)				
Dawn	Roth	theroths@jeffroth.net <pre>A could be a could be could be could be a could be a could be</pre>	LaSalle Council Algonquian Troop 584 (Unit Leader)				
Thomas	Hodges	thodges@sbcsc.k12.in.us	LaSalle Council Algonquian Pack 201 (Unit Leader)				
Russell	Adams	chefrka@gmail.com	LaSalle Council Algonquian Troop 325 (Unit Leader)				
Ralph	Robertson	robertsonralph2@gmail.com	LaSalle Council Algonquian Pack 254 (Unit Leader) LaSalle Council Algonquian Troop 247 (Unit Leader)				
Elizabeth	Brown	iufamily2001@gmail.com	LaSalle Council Algonquian Pack 453 (Unit Leader)				
Alan	Sellers	asellers@clayfd.com	LaSalle Council Algonquian Troop 444 (Unit Leader)				
matt	guard	hotwheelsntoys@aol.com	LaSalle Council Algonquian Crew 4031 (Unit Leader)				
Holly	Bailey	Holly6601@yahoo.com	LaSalle Council Algonquian Pack 522 (Unit Leader)				

CAMP MASTERS

🎹 Home

O Camp Masters

矕 Users & Scouts

Users / Scouts

Council: LaSalle Co	ouncil	Dist
🕒 Layouts 🗸 🧯	Export to Excel	Export to PDF
First Name	Last Name	Email
Melissa	Noble	missyrnoble(
Matthew	Guard	HotwheeInto
John	Callan	jcallan@robe
Cindi	Clawson	cclaws44@g
Ashlynn	Arnold	arackley3.1@
Kimberlee	Bers	br34kim@aol
Dawn	Roth	theroths@jef
Thomas	Hodges	thodges@sb(
Russell	Adams	chefrka@gm
Ralph	Robertson	robertsonralp
Elizabeth	Brown	iufamily2001
Alan	Sellers	asellers@clay
matt	guard	hotwheelsnto

Import So	couts		
Choose a	file to import	t	

Browse...

First Row Has Headers:*

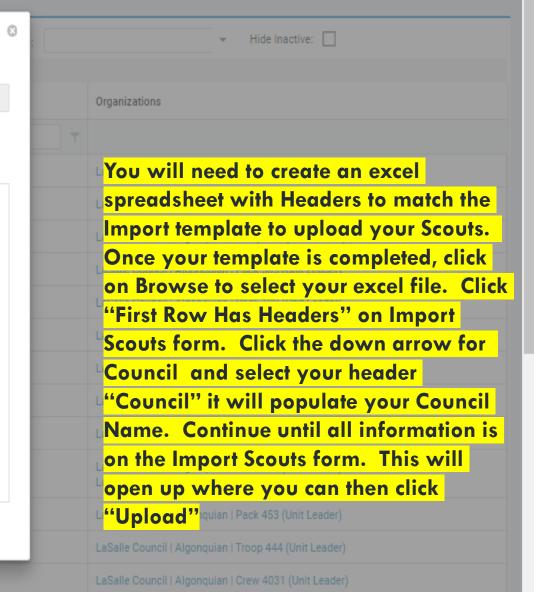
IMPORT MAPPING

Match each import field to the import file's columns or type in a custom value to be used.

Council:	*
District:	*
UnitType:	*
UnitNumber:	*
Email:	*
FirstName:	*
LastName:	*
Phone:	*

Number of Rows:

vheelsntoys@aol.com



💄 Melissa Maxey

Council	District	Unit Type	Unit Number	Email	First name	Last Name	phone#
LaSalle Council	Angonquian	Pack	421	Jane.smith@gmail.com	Jane	Smith	812-555-5555
LaSalle Council	Angonquian	Pack	421	John.smith@gmail.com	John	Smith	252-555-1234
LaSalle Council	Angonquian	Pack	421	Kim.jones@gmail.com	Kim, Tim	Jones	812-347-4441
40							
		UNIQUE emai	l address. If	ve the correct inform siblings are in same couts. Type multiple	Unit, you can	use one email	
							J J

CAMP MASTERS

Home

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Solomon

- 🚳 Main
 - Dashboard
 - Unit Orders
 - Unit Returns
 - Scout Credits
 - Scout Sales
 - Generation Online Orders
 - Take-Order
- A Organization
 - H Units
 - Users & Scouts

ι	Jnits	> Pack	(20) > Users							
		IFO	છ્યુ હ	JSERS	↓						
🕂 Add User 🛛 🗙 Remove 🛛 🔀 Sen				move 🛛 🔀 Ser	nd Sign-On Link	🕒 Layou	ts 🧹 🔤 Exp	ort to Excel	Export	to PDF	
		Туре	т	Key Code 🔻	First Name	ŤΤ	Last Name	ŤΤ	Phone	Т	Email
		Scout		D99K	Anthony		Cummins				trimphinst
		Scout		CQD8	Calvin	Catur	Fussel	uto Eus		was soud	rlfussell@v
	Leader DQ2				/Invite Scou uts or selec						
		Scout		1JP9	Dylar <mark>check</mark>		Zimmer				amanda.zi

to update information.

branscum.

fusionphot

krislynn92

nathanualf

monkeybu

EACH SCOUT MUST HAVE A UNIQUE, ACTIVE EMAIL TO ACCESS THE CM SYSTEM.

Fouch

Tims

Shelman

Cornetet

Jayd Step 3 - Click on "+Add User" for new Scouts. Click ashley.nay

"Remove" to remove inactive Scouts. Click on any Scout

CREDIT CARD READERS

- Credit Card Readers are simple and increase sales
- You can use whatever vendor you are most comfortable using
- Camp Masters has partnered with PayAnywhere and you can get your own Free credit card reader
- Find out more at https://www.payanywhere.com/campmasters

RESOURCES

- <u>https://newbirthoffreedom.org/fundraising/popcornandnuts/</u>
- District Kernel Matt Phillips
 - phlipnull@gmail.com
- District Executive Christopher Lontz
 - Christopher.Lontz@scouting.org