

Scouting America



New Birth of Freedom Council

Show and Sell Consignment Option – 2025 Popcorn and Nuts Sale

The Consignment option is designed for units that are new to the sale, plan to participate in only one or two Show & Sell events or have a history of selling less than \$2,000 in retail during Show & Sell. Eligible units may request a consignment package to support their efforts.

If approved, your unit can pick up a pre-selected product bundle at the **Camp Tuckahoe Service Center** on a scheduled date and return any unsold product by the designated return deadline. Units can request one of two bundles based on your planned Show & Sell events and the number of Scouts participating. This approach provides smaller units with the exact amount of inventory needed, eliminating the burden of storing unsold products throughout the sale.

Consignment also helps support other units by making product transfers easier if additional items are needed during the sale.

Key Details:

- **Zero risk:** Units may return 100% of their consignment product if returned by the due date.
- **Product pickup:** Packages will be available for pickup on **Thursdays or Fridays** at Camp Tuckahoe.
- **Return schedule:** Products must be returned the **Monday following the second weekend** (12-day window).
- **Product format:** All packages come in full cases and include a product list to verify upon pickup.
- **Returns:** Units will sign a return form, which will determine your final billing amount.
- **Scheduling:** Units may submit **multiple consignment requests** but may not hold more than **two active consignments at a time**.
- **Reorders:** No additional inventory will be purchased to fulfill new consignment requests once the supply is exhausted.

Our Council will purchase consignment inventory as part of the **July 20th Show & Sell order**. We encourage consignment units to schedule Show & Sells during the weekends of **August 9–10, 16–17, 23–24, and 30–31**.

If your unit sees strong success or if consignment supplies are exhausted, we encourage you to transition into the **traditional Show & Sell program**, using the **August 17th** or **September 1st** reorder dates. For more details, please see the Show & Sell guidelines section of this Guidebook. If you're unable to meet the pickup or return schedule, don't hesitate to get in touch with your district kernel or district executive for assistance.

Consignment Package

- Popcorn:
 - 2 cases (16 containers) 15pk Butter Microwave Popcorn
 - 2 cases (16 containers) 15pk Kettle Microwave Popcorn
 - 2 cases (16 containers) Caramel w/ Sea Salt
 - 2 cases (16 containers) Cheddar Cheese Bucket
 - 5 cases (40 containers) Classic Caramel Corn Bucket
 - 1 case (8 containers) Yellow Popping Corn Bucket



- Nuts:
 - 1 case (12 containers) "Homemade" Peanut Brittle
 - 1 case (12 containers) Trail Mix
 - 1 case (12 containers) Salted Virginia Peanuts
 - 1 case (12 containers) Honey Roasted Virginia Peanuts
 - 1 case (12 containers) Whit's Party Mix
 - 1 case (12 containers) Salted Jumbo Cashews



** NOTE: If a unit is looking for something outside of the standard bundle, please contact Brian DeBease.*

