

# Popcorn & Nuts Sales Plan

**Unit:** \_\_\_\_\_ **District:** \_\_\_\_\_

Number of Registered Scouts, as of 6/30/2025: \_\_\_\_\_

Total amount of Popcorn and Nuts sold last year (2024): \$ \_\_\_\_\_

**Step 1** Based on our activity plans, our unit needs \$ \_\_\_\_\_ to operate this year.  
We will use the funds to \_\_\_\_\_

**Step 2** We've reviewed the available commission options, and we anticipate  
Our commission being \_\_\_\_%. We are using the \_\_\_\_ cash or \_\_\_\_ prize option.

**Step 3** Based on our anticipated commission, we'll need to sell a grand total of \$ \_\_\_\_\_  
in popcorn and nuts products to fund our program. This is our goal.

**Step 4** Besides the standard "Take Order" method, we will achieve our goal through these steps:

We have several Show & Sells scheduled. How many? \_\_\_\_\_

We will be using the Traditional Show and Sell Method or the Consignment Method.

List locations:

S&S #1 \_\_\_\_\_

S&S #2 \_\_\_\_\_

S&S #3 \_\_\_\_\_

S&S #4 \_\_\_\_\_

S&S #5 \_\_\_\_\_

We are trying Neighborhood Show & Deliver. List dates and neighborhoods:

1 \_\_\_\_\_

2 \_\_\_\_\_

We will be encouraging Scouts to use Pecatonica Online Sales as another method to sell.

We will be encouraging Scouts to use Scout Deliver Online Sales as another method to sell.

**Step 5** We have reviewed all of the important dates in the sale and have established our unit sales calendar.

**Step 6** We will encourage our unit to meet our goal with an exciting kickoff!

Date: \_\_\_\_\_ Location: \_\_\_\_\_

How we're distributing order forms: \_\_\_\_\_

Opening: \_\_\_\_\_

Activity: \_\_\_\_\_

Challenge: \_\_\_\_\_